



## John P. (Jack) Walsh

May 21, 1928 - September 6, 2012

John P. Walsh

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Juno Beach, FL – John P. Walsh (Jack) age 84, passed away after a long fight against the ravages of Parkinson Disease.

A true pioneer in Financial Planning, Jack was the Founder & Chairman of Money Concepts International, and one of the most significant contributors to the profession.

Born in Chicago, Illinois on May 21, 1928, the first of five children born to the late Denis P. and Theresa Walsh, immigrants from Ireland who became American citizens.

Jack was a natural salesman from the start. When in the 1930's the diseases of childhood quarantined Jack to the back yard, he sold his brothers the idea that cardboard boxes were airplanes. In Oklahoma City, he convinced his younger brother that the long street car rides to and from school were trips to exotic lands. Jack began his business career with a wagon. There was money to be made pulling heavy grocery bags home for lady shoppers. Next came door to door sales peddling the Saturday Evening Post and Ladies Home Journal magazines. Taking advantage of his business acumen, he trained his

first ever franchisees, his brothers, to take over the wagon and the magazines.

In 1942 Jack's parents and their five children moved to Detroit where Jack attended Jesuit High School and became an Eagle Scout. After graduating high school in 1945, Jack joined the U.S. Army and served in the Occupation of Japan. A few years later, following Jack's example, his brothers both joined the U.S Army during the Korean War. Back stateside, Jack attended the University of Detroit.

Jack began his adult career in sales. In 1959 he joined Franklin Life Insurance Company; he broke all sales records, and was named General Agent of the Year in his first year. He was later brought into the home office as the youngest Vice President in company history. In 1969, Jack joined American Bankers Life as Executive Vice president, and was elected President in 1973. During his tenure American Bankers Life experienced their best ever growth. Recognizing the increasing need for personal financial planning Jack had a vision of independently owned and operated financial planning centers based on a franchise model.

That vision became Money Concepts International which today has grown to over 700 offices worldwide. In 2007 he was awarded the Loren Dunton Memorial Award, the industry's highest achievement.

Jack was equally productive at home as he was in business. Jack and his wife Betty brought forth seven children. He was able to fulfill his youthful wanderlust of exotic places by taking his family on dozens of adventurous vacation excursions. Jack's greatest passion was his family and helping his associates succeed.

Jack is survived by his former wife, Betty Walsh, his daughters, Kara Walsh,

Kathleen Walsh, Therese Walsh, and Susan Walsh-Caban, his sons, Denis Walsh, Patrick Walsh, and Jim Walsh, and 6 grandchildren.

Visitation will be held from 4 P.M. to 6 P.M., Saturday, September 8th, and from 3 P.M. to 6 P.M, Sunday, September 9th, at Taylor & Modeen Funeral Home, 250 Center Street, Jupiter, FL. Sundays visitation will be a time for a sharing of special memories by family and friends.

A Mass of Christian Burial will be Celebrated 10 A.M., Monday, September 10th, at St. Patricks Catholic Church, 13591 Prosperity Farms Road, Palm Beach Gardens, FL. Burial will follow at Queen of Peace Cemetery, Royal Palm Beach. For directions and online condolences please visit [www.taylorandmodeen.com](http://www.taylorandmodeen.com)

# Tribute Wall



“ *John P. (Jack) Walsh*

October 22, 2023 at 10:17 AM



“ *I would like to offer my condolences to the family of Jack. I only today learned of his passing and it saddened me greatly. He was a true "gentleman" and great company. I regret I was not at his obsequies but I was just not aware of his passing. I spent many happy hours in his company when he first came to Ireland to set up Money Concepts, and indeed after I retired and came to live in Florida in the winter months. As always he was a font of good advice and information. GO DTUGA DIA TROCAIRE AR A AINM. MAY GOD HAVE MERCY ON HIS SOUL. An old friend.*

Frank MacHugh - dublin ireland - friend - October 03, 2013 at 12:00 AM



“ *It was only last evening that I heard of the death of Jack Walsh, a man who inspired those who believed in the philosophy of hard work, commitment and integrity. He was a pillar of all that was best in our industry. He was most certainly a people person, he encouraged those whom he believed and believed in him. Ireland was very important to him and he shared that feeling of pride in the land of his forefathers with all of us on his visits to Ireland. He has left a legacy of honesty, integrity and belief in our industry for all of us to share. Ard dheis De do raibh a anam (may his soul be at the right of God)*

John Donegan - Charleville, Co Cork, Irelan - Former associate - September 25, 2012 at 12:00 AM

BA

“ We have all been blessed to have a man who developed a family centered company. His presence will be missed.

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**Barbara Glover - Jacksonville, FL - business associate** - September 25, 2012 at 12:00 AM

BF

“ I have had the pleasure of working with Jack Walsh for the past nine years and during much of that time, we often spoke daily about the firm, the economy and current events. I greatly enjoyed our monthly meetings as I had the opportunity to analyze the business with an industry expert. More important though, Jack was a terrific family man. I always admired his values, priorities, and the way he treated others. I feel very honored to work and be associated with such a successful firm and fine family.

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**Barry Rittman - Parkland, FL - Employee and Friend** - September 20, 2012 at 12:00 AM

NI

“ I have been out of town since 9/5/12 and only just learned of Jack's passing.  
My favorite memory of Jack was his comment about 'all of those people out there running around with his money in their pockets and that it was his job to make the transfer'. I have quoted it many times.  
My sincerest condolences to his family and the Money Concepts family.

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**Nancy (Beltz) Gingher - Columbia City, IN - retired associate - Indiana** - September 16, 2012 at 12:00 AM

JA

“ *What a blessing to have spent precious time with such a great man and his family for nearly 15 years along with his "Money Concepts" family. A time I will always hold dear.*

*May God Bless him and his family.*

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**Jay E. Hand - Tinian, Northern Mariana Isl - Friend & Business Associate -**  
September 13, 2012 at 12:00 AM

JE

“ *I met Mr. Walsh only once in my life, however, my meeting him was preceded by many conversations with people who had known him for years. They spoke marvels of him and always conveyed a very high esteem of him. Such comments I can say were confirmed not only in my meeting him but also by the nature and culture of his legacy at Money Concepts. I can only hope to be one half the man he was and be loved by so many. May God bless Mr. Walsh and the Walsh Family.*

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**Julio Gonzalez - Alpharetta, GA - Employee -** September 13, 2012 at 12:00 AM

DR

“ *Mr. Walsh is a considerable inspiration to us. In my days at American General which were many removed from Mr. Walsh, he was so well spoken of and widely respected--truly a legend in their eyes. And then to move to Money Concepts, a successful company and vision he founded--we knew he was truly a special man. Such an inspiration--thank you Jack! Our prayers to his family, home office staff and friends.*

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**Dustin & Jacqueline Shafer - Springfield, IL - Central IL Region -** September 12, 2012 at 12:00 AM

JT

“ Jack was the first person who greeted me at my first Conference in Jupiter Beach back in 1998. I had no idea who he was until he went on stage afterwards. That first meeting left an impression on me, but as it turned out, it was demonstrative of what sort of man he was... kind, humble, and full of integrity. Our prayers go out to Denis, Terri, Susan, Jim, and all of Jack's family. God bless. Jaime Rios & staff Corpus Christi, Texas

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**Jaime Rios - Corpus Christi, TX - September 12, 2012 at 12:00 AM**

KA

“ Mr. Walsh was a special man of many traits, especially integrity and faith. And I am fortunate he put his faith in me with Money Concepts. You are all in our prayers. God Bless

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**Kevan Gaug - Houston, TX - buisness associate - September 11, 2012 at 12:00 AM**